



- Waste prevented
- Environmental friendly
- Cost savings
- Highly Productive

Our RECYCLED TONER gives 100% quality satisfaction.

## Business Proposal

# Refilled / Recycled Print Cartridge



A certain commendable saving of your printing cost



How does your printer perform?

## VIJAY SALES & SERVICES

Supplier & Service Provider of Printers, Toner & Cartridges

Authorized sub-dealer of  (Lipi® - ISO 9001 Company)

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Opp. Ravindra Natya Mandir, Prabhadevi, Dadar (W) - Mumbai - 25

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Serving more than 150 govt. and non-govt. entrepreneur since 2000



# About Vijay Sales and Services



**VIJAY SALES AND SERVICES** with its base in Mumbai is one of the pioneers in providing printing solutions. Over the past years we have been providing CORPORATE PRINTING SOLUTIONS to companies like [Reliance Capital](#), [Gail India Limited](#), [Rolta India Ltd.](#), [Gili India Ltd.](#), [Lucky Forms Pvt Ltd.](#) Indian Television Academy, [Vamshi Chemicals Ltd.](#) etc. Apart from dealing with printer and printing accessories, we are greatly involved in **print cartridge refilling/recycling** jobs, as this job is being done worldwide and helps our customers in saving obvious revenue. Dealing with brands like **HP, Canon, Samsung, Epson, IBM, Dell** etc. for toner refilling/recycling we help hundreds of govt and private companies to adopt **cost effective printing measures**. Since **2000** we have been putting constant efforts in building long and fruitful business relationship with our clients. As a result of our **fast delivery and smooth execution of our business**, more than **150** companies have shown their reliance on us.



Our infrastructure of high-speed printers, scanners and computers helps us to undertake and deliver **bulk-printing jobs** with 100% effectiveness. Many companies express interest in outsourcing their printing jobs to save time, money and energy, and to deal with such need of our clients we have adequate devices in our possessions. Thanks to those noble souls who enabled us to justify our ability in this regard.

## Our Philosophy of Work:

In this stiff condition of market when it becomes difficult for organizations to choose the best reliable service, we come up with an objective to ensure value added service for our customers. The more challenging is the task the more fun is there for us to deliver our business with new approach.

We keep it in our soul that our clients cannot be expected to recognize our idea unless it is presented to them timely and accurately. At Vijay Sales and Services, we innovate, visualize and deliver beyond expectations of our clients and aim to generate concrete business results for them. Our culture is made up of responsiveness, teamwork, a determination to see the world from our client's perspective and a passion for delivering value. We do everything possible to help companies to generate profit from our association.

## Our Clients

We express them our gratitude and our hearty thankfulness whose reliance and support have strengthened our existence. Today we are being able to work for more than 100 government and private organizations. Here we name few:



- Reliance Capital Ltd.**
- Vamshi Chemicals Ltd.**
- Angel Broking (Andheri, Fort, Vileparle, Thane, Mulund)**
- Gail India Limited**
- Man Financial Sify Pvt. Ltd.**
- ACC Cement (Thane)**
- Rolta India Ltd.**
- ICICI InfoTech**
- Excel Technology**
- Provident Fund Office (Vashi Malad Thana)**
- Gili India Ltd.**
- India Bulls**
- Western Railway**
- State Bank of India (Thane Branch)**
- Priority Marketing**
- Central Railway**
- Lucky Forms Pvt Ltd.**
- Mazgaon Dock**
- Central Bank of India (Bhuleshwar, Andheri, Jogeshwari)**
- Arva Info Service**
- Indian Navy (Lion Gate)**
- National Security Depository Ltd.**
- Divya Tourism Pvt. Ltd.**
- 3P Consultant**
- Indian Television Academy**
- Vidyasagar Classes**
- Custom Andheri Dronagiri UPS**

And many more...

## References

We supply you some references, where we have been providing the above mentioned refilled/refurbished toner services. You can have a chat with them to get the feedback of our services.

Sr. No.	Name of the organization	Contact Person/ Designation	Landline	Mobile
1.	<a href="#">India Television Academy</a>	Mr. Vijay Singh (IT head)	26393133	
2.	<a href="#">Gili India Ltd.</a>	Mr. Vilas	28326390	9324257124
3.	<a href="#">Vamshi Chemicals Ltd.</a>	Mr. Ashish	27631226	9869934561
4.	<a href="#">Gail India Ltd.</a>	Mr. Ashish (IT Head)	24045457	9920043458
5.	<a href="#">Vidyasagar Learning Pvt. Ltd</a>	Mr. Sagar Chavan (EDP Head)	24156508/ 24150280	
6.	<a href="#">Reliance Capital Ltd.</a>	Mr. Krishna Singh (Manager IT)	39170614	93221 52800

## Grievance

We assure you to give **100% satisfactory service**. Despite all our hard work and safety measure if you don't get the best out of your service, we are always there to listen to your problem. Without charging any unreasonable payable. Feel free to call us on our customer care no. i.e., 9821740603/9821740303



# Toner Refilling

## What is TONER REFILLING?

Toner refilling is all about refilling empty laser printer toner cartridges with new toner powder. This enables the cartridge to be reused, saving the cost of a complete new cartridge and prevents the disposal of the old one too.

In many cases the replacement of new toner cartridges exceeds the cost of the laser printer. Hence refilling toner cartridges has become very popular and it has been adopted even by big entrepreneurs. Toner refill franchises have sprung up over the last few years to provide refilling services to customers.

## What are the Environmental reasons to refill cartridges?

- ☞ Following are the environmental benefits of refilling the toner cartridges:
- ☞ The production of toner powders and liquids does not contribute [[CO2]] to the environment other than that released from the electricity consumed in the production process and fuel for transportation.
- ☞ The shipping of powders and refilling kits are more economical.
- ☞ Refilling a toner cartridge conserves approximately 3.3 liters of oil and 1 gallon of petroleum as the cartridges are mostly made of plastic. What a tremendous need!
- ☞ It also prevents 0.1 metric tons of CO<sub>2</sub> from entering the atmosphere at the cost of manufacturing one toner.
- ☞ It saves the earth from waste plastic fills as it takes thousands of years for the cartridge to decompose.

Toner and cartridge refilling is done worldwide. We have received tremendous response especially from those clients who are involved in bulk printings. In this procedure the empty toner is refilled and some parts are replaced and your toner is all set to give you the same results. We take all the necessary care not to hamper the lifespan of your printer. The raw materials provided by us are of superb quality. We had an assessment in this regard, where our clients save nearly 80% of their printing cost by adopting refilling method.

## Please Note

It is certainly illegal for a printer manufacturer to require you to use or purchase their own brand of print cartridge, just as it's illegal for a car manufacturer to require that only original parts to be used to run your vehicle. An OEM (Original Equipment Manufacturer) can not void your warranty simply because you choose different brand.

## Frequently Asked Questions

### 1. Is toner refilling possible?

Refilling is 100% possible and is done everywhere across the globe by thousands of cartridge dealers. One thing we must say is, the dealer / individual need to be an expert in this art.

### 2. Does refilling / re-manufacturing my inkjet or toner cartridge really save me money?

Yes certainly it save you a significant amount of money. Let's look at a popular toner cartridge we refill: HP Laser Jet 13A toner cartridge. This cartridge is priced Rs. 3200 by the retailer. If we refill this cartridge you pay only Rs. 400. **This is saving 87.5%.** (Includes only refilling, not replacement of parts)

### 3. Is refilling possible at a lower rate than the above one?

If you are concerned about the quality, no. of pages and safety measures of your printer never refill your toner through a improper channel at a low rate.

### 4. Will refilling damage the efficiency of my printer?

If refilling is done professionally by experts with quality raw-materials, it will never damage your printer. We assure to give you 100% safe refilling, as the raw material that we use like powder, drum, pcr, bled are of superb quality.

### 5. How many pages can I get after refilling?

Professionally refilled toners can print same pages as your original toner.

### 6. How many times can I refill my toner?

You can refill your original toner once or twice with original drum (an integral part of printer cartridge) and then the drum is changed and refilled again for 3 - 4 times. One toner is recommended for 20 - 25 refilling. In most of the cases it can be re-manufactured forever. It also depends on the type of cartridge and how you use it.

### 7. How much time does it take to refill?

Refilling is done instantly by our representative. You just have to wait for 15-20 minutes for the refilling of single toner.

### 8. Will using a recycled toner cartridge void my warranty on my printer?

No manufacturer can legally require you to purchase toners exclusively from them. If you refill your old cartridge from a quality re-manufacturer, it should perform exactly or the same or better than the original and it will not void the warranty. We are usually able to offer even better quality than the original manufacturer **because of the technology that has evolved in refilling industry.**

### 9. How do I know my toner is over?

An empty toner, prints light or leaves white patch of non-printing area vertically on paper. It's time to refill your toner.



Let's join hand



for a certain growth

## Refilling Rate

As there are hundreds of toner model it's not possible to show the refilling rate of each one. However as we have been saying, you certainly save up to 80% of your printing cost by using refilled toner from us.



If the dealer price of Branded toner is in the range of  
Rs. 3000 - 4500

To refill the empty toner you pay Maximum up to  
Rs. 400/-

With a drum replacement (after 2-3 refilling) costing  
Rs. 450/-

And with a PCR, Bled replacement (after 15 - 20 refilling) costing  
Rs. 200/-

for brands like HP 1015, 1010, 3015, 3030, 1020, 1005, 1200 etc.

# Our Recycled Toner



## New Print Cartridge is too expensive

The ink/powder volume in print cartridges has changed gradually, strategically and dramatically at over time. All printer manufacturers have decreased the volume of ink and power. However the retail price has not decreased equally.

It has certainly helped the remanufacturing companies to have a hold over the recycled print cartridge business.

In the beginning, printer makers ignored recycled cartridges, but they have now become quite conscious about recycling process as it became a burning threat for the original equipment manufacturer. More than 50% of the printer users have been using remanufactured and compatible printer supplies and the number is expected to grow for many years to come.

## A refurbished cartridge is as good as a branded one.

A refurbished cartridge is as good as a branded one as all the moveable and frictional parts like (DRUM, BLEED, PCR) are replaced and refilled with toner powder. All the safety measures are being ensured too so that it doesn't hamper the life span of the printer. We would like to mention that refurbished cartridges are going to work superbly as we have a fantastic experience with our clients. We highly recommend you to adopt the same.

## Our Offer of Recycled Cartridge

Vijay Sales and Services offers you Recycled Ink Jet/Toner Cartridges which can be used instead of the new original cartridges. These cartridges have been carefully recycled to guarantee high quality and predictable performance.

In our factory we take all precautionary measures and remove frictional parts to make your empty cartridge ready to use. The raw materials are of high quality which ensures 100% quality printing and safety. We recycle Ink Jet/Toner cartridges for all the renowned brands. Please feel free to ask for a demo product.

# Our Corporate Printing Solution

**No investment for printer, No stress of maintenance. Yet you save nearly 50% of your printing cost.**

## Outsource Your Printing Requirement

The Idea of **OUTSOURCING PRINTING JOBS** became known few years back and today it has entered the mainstream of business. Print outsourcing vendors are expanding their offerings and **many companies have acknowledged this concept to save time and energy**. Certainly it helps them to make printing accountable as well as reduce their printing cost.

Needless to mention the expansion of business requirements are growing constantly and enterprises feel the need of offering wide range of information to the customers in the form of printouts. E-governance projects are gaining rapid momentum. Hence vendors are allowed to undertake the printing projects with security parameters.

**Government of India, State governments and some big enterprises** have already outsourced their printing requirements expressing their confidence upon the printing vendors.

**At this junction VIJAY SALES AND SERVICES has come-up with an offering of undertaking the complete printing requirements of organizations.**

- We make a thorough assessment of customer's print requirement and help them in transforming their entire print environment.
- Printers are installed and maintained by VIJAY SALES AND SERVICES at customers premises free of cost.
- If you wish we arrange for supplying papers and other stationeries.
- You have to use our recycled cartridge which is less than the OEM's (Original Equipment Manufacturer) cartridge.
- We ensure that every printer runs smoothly and delivers according to the need of the customer bearing the maintenance of printers at our own cost.



## How to contact ?

Call us on our customer care no. **9821740603/9821740303** for a demonstration to let you know how exactly it could work for a certain saving of your printing cost with unbelievable quality printout.

Visit our website [www.vijaysalesandservices.com](http://www.vijaysalesandservices.com)

or email to [mail@vijaysalesandservices.com](mailto:mail@vijaysalesandservices.com)

to answer any of your queries.